

























Systems seen in NZ

- All pasture, self contained – no feed in
- Feed in or grazing off – 4–14% feed in
- Feed in for autumn – 10–20% feed in
- Feed in for spring/autumn – 20-30% feed in
- Feed in over lactation – 30-50% feed in
- Once a day



All pastoral dairy systems need the following strategies

- Correct stocking rate (cows/ha acre)
- Graze pastures well
- Plan how and when to use supplements
- Target pasture cover at drying off



Essential pastoral dairy system strategies cont'd

Calving

- Target cover and feed wedge
- Allocate pasture
- Measure feed cover
- Identify and remove surplus feed
- Identify short falls

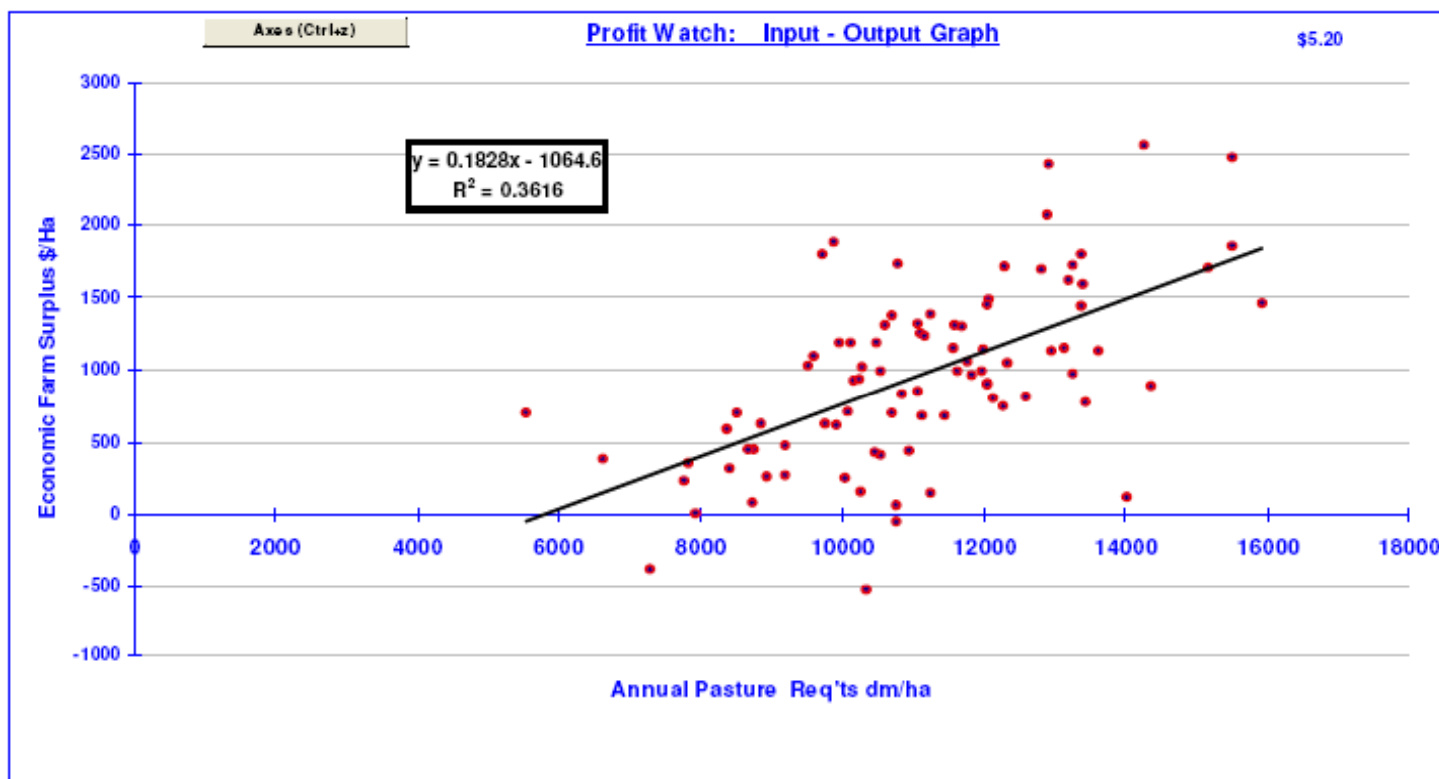


The most important activity on a grassland farm



No 1

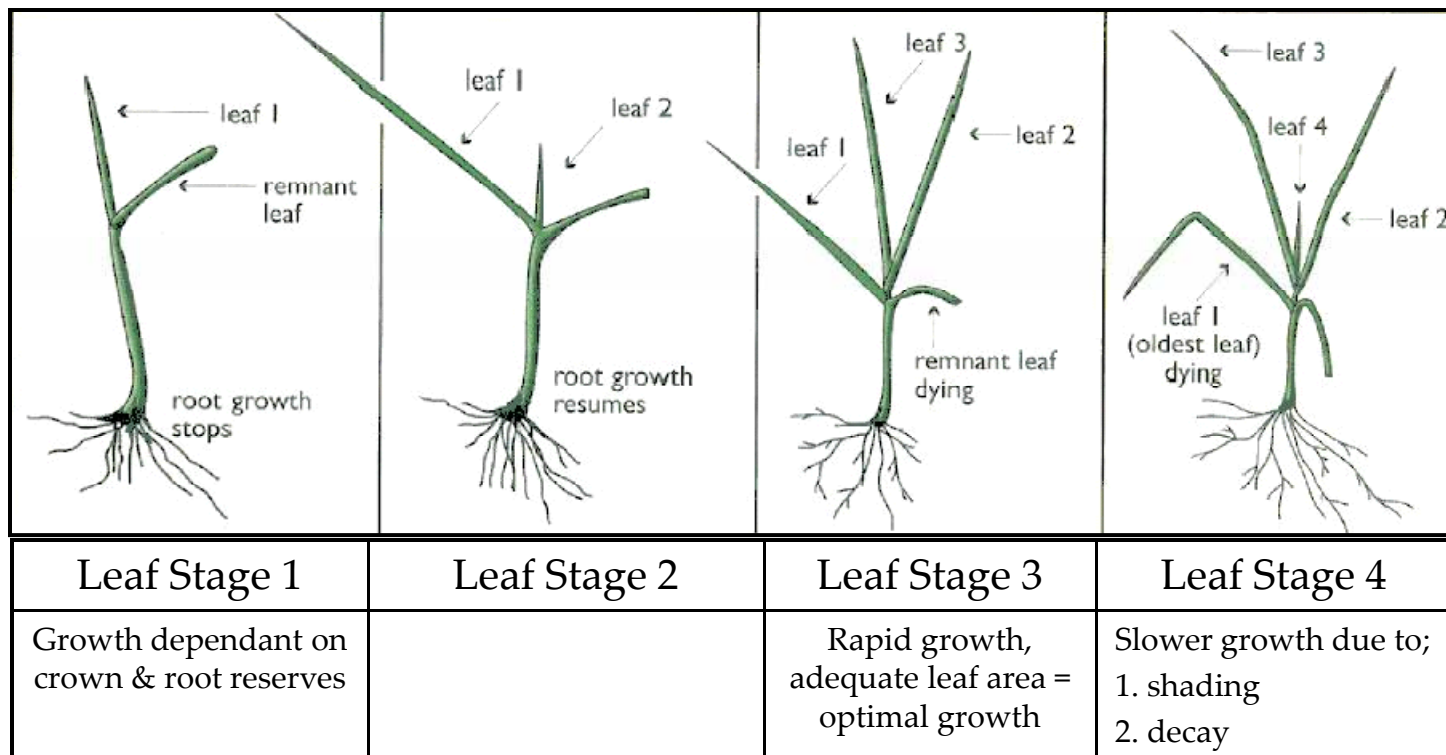
- Pasture eaten is the greatest driver of farm profitability





No 2

- Well managed pasture is green leafy grass (3 leaf stage) with minimal seed-head and dead-matter.





The importance of pasture quality

Pasture Quality (MJ ME/kg DM)	Effect on intake and milksolids	
	kg DM/day	MS (kg/day)
12 (80% digestibility)	18	2.3
11 (73% digestibility)	17 - 17.3	1.9
10 (66% digestibility)	16 - 16.6	1.5 - 1.6



Uncontrollable factors

- Climate
- Soil type
- Milk price



Controllable factors

- The right cow
- Good infrastructure
- Feed budget
- Cost control
- Compact calving



Controllable factors Cont'd

- Efficiencies
- Think outside the square.
- Ask 'what if' questions



Key Factors in Producing Low Cost Milk

- Labour efficiencies - tail painting, calf rearing, simple/effective milking systems
- Pasture management – quality, quantity & utilisation
- All these factors are controlled by the farmer
- Financial outcomes of any system are driven by the cost of feed
- a strong relationship between pasture consumed/ha & EFS/ha



Milking the right cow

Strain Trial - Ireland

Strains	Liveweight	Yield (kg)	Milksolids
NZ	587	5,938	480
High Durability (HD)	632	6,453	479
High Production (HP)	603	6,026	461



Milking the right cow

Fertility Results

	NZ	HD	HP
Gestation Length (days)	278	284	285
No. Services/Cow	1.61	1.79	2.07
CR to 1st Service (%)	64	54	45
CR to 2nd Service (%)	59	41	30
CR to 1st & 2nd Service (%)	84	75	63
6wk Pregnancy Rate (%)	74	65	54
Overall Pregnant Rate (%)	93	86	74

CR = Conception Rate



Milking the right cow

Profit at reduced milk price (\$0.223/litre)

Sytems	NZ	HD	HP
High Concentrate Feeding	£0	-£11,205	-£7,814
Moore Park Sysytem	£0	-£5,743	-£3,239



Milking the right cow

International Statistics

	USA	UK	Australia	NZ
CR to 1st Insemination (%)	40	40	48	55

	USA	UK	Ireland	NZ
Number of Lactations	2.3	3.1	2.8	4.7



Good infrastructure

- Good races/lanes
- Fresh clean water
- Good stock control
- Exact allocation – cows to paddock size



Main factors you must control in grassland dairying

- The right cow
- Good infrastructure
- Feed budget
- Cost control
- Compact calving
- Efficiencies
- Think outside the square.
- Ask 'what if' questions